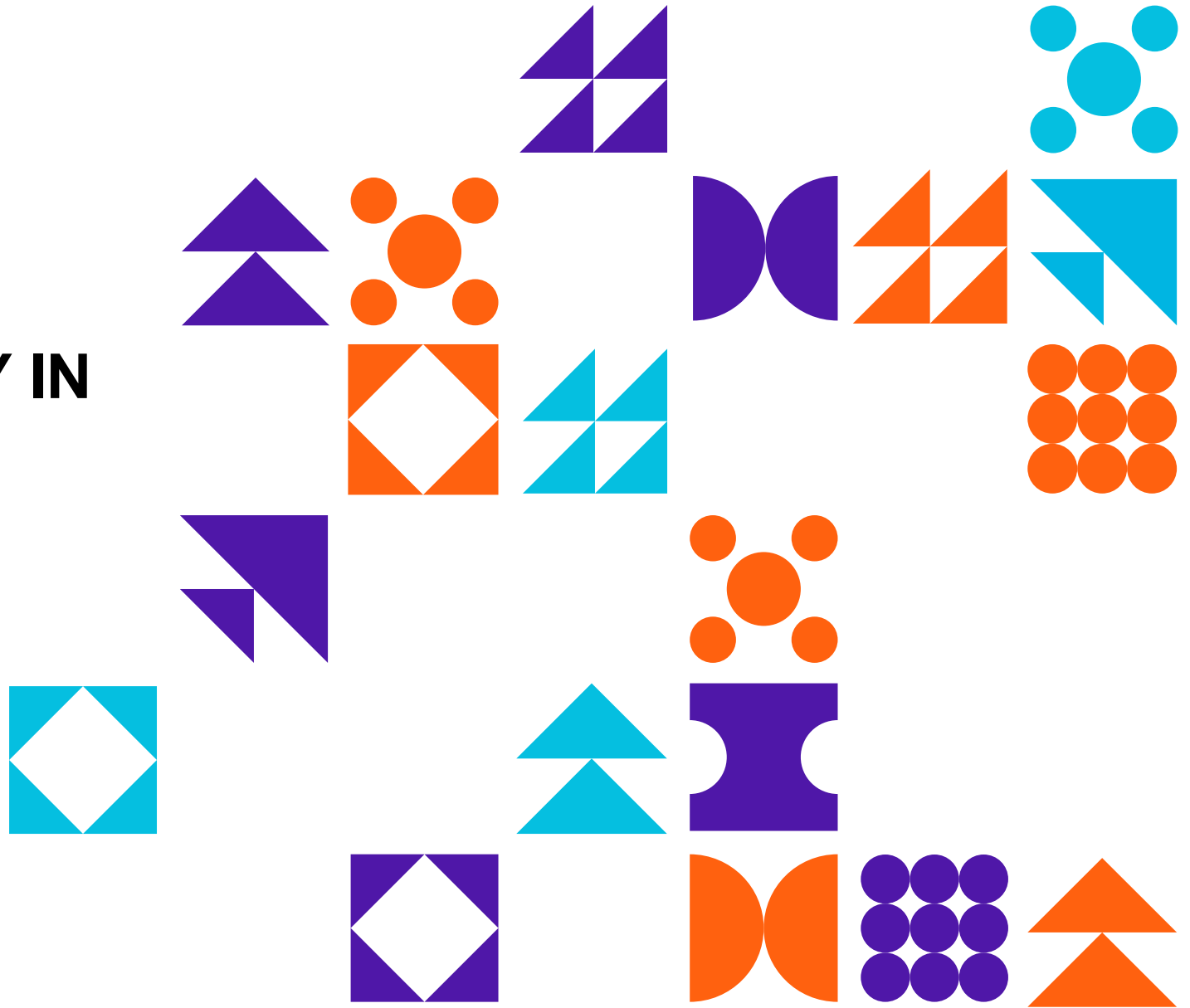


DRIVING BUSINESS AGILITY IN AFRICA THROUGH THE PROJECT ECONOMY

Bola Adesope | 15 07 220



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About Me: Bola Adesope

Winner: Most Popular Article in 2018 by BA Times.

Winner: Article of the Month May 2017 by PM Times

Winner: Best Consultant 2014

Winner: Strategy Development Competition, AAP 2015

Winner: Agile Emerging Speaker, Toronto

2020 RBC Top 25 Canadian Immigrants Award

2020 Global Leadership Award Nominee

Winner/Mentor: Dalhousie University 2020 Hackaton

Speaker: at PMI, IIBA, Innovation Canada, Agile MeetUps, Seminars, Conferences

Regional Mentor, TRIEC



McKinsey & Company



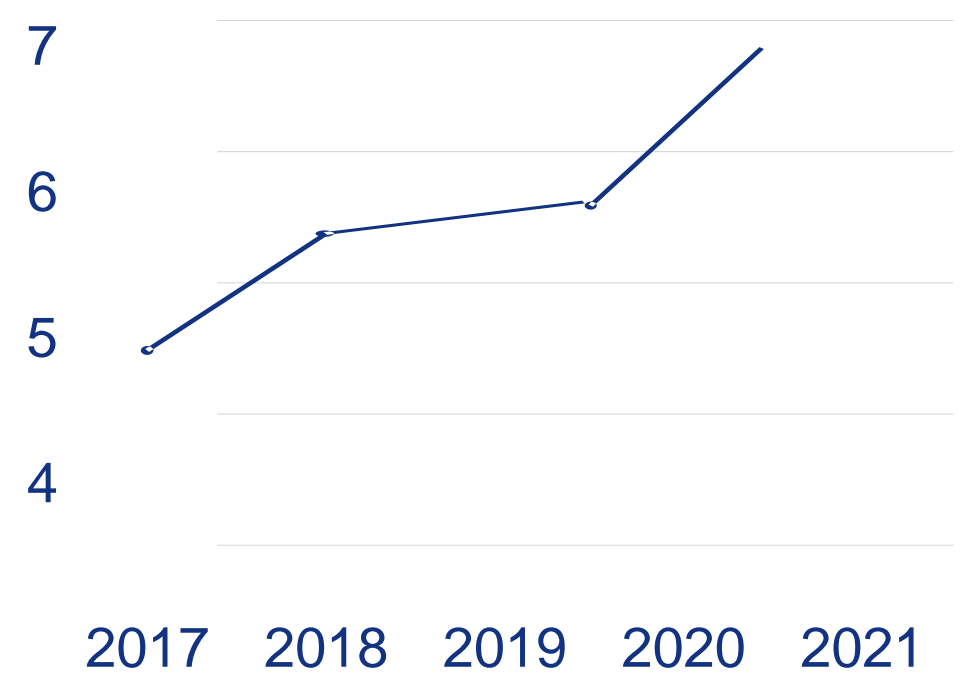
PwC

97%

of organizations believe that project management is critical to business performance and organizational success

The project management industry is bright and burning, and it is set to grow by \$6.6 trillion by 2020.

Yet, the same research identifies that the **US \$208 billion GDP will be at risk** because of the project management talent shortage



Today's Business Challenges

Complexity

No definitive Customer Needs

Frequency of Changes

Disruption/Competition-
TTM

People Motivation

Rapid Technology
Changes

A strategic inflection point is that moment when some combination of technological innovation, market evolution and customer perception requires the company make a radical shift or DIE

.....Andrew Grove

The world is changing very fast. Big will not beat small anymore. It will be the fast beating the slow

...Rupert Murdoch

OUR APPROACH



BUSINESS AGILITY through the Project Economy



- ***Adapt Quickly to market changes-***
- ***Respond rapidly and flexibly to customer demand***
- ***Continuously be at a competitive edge***

The Project Manifesto

We recognize the significant importance of projects for our society and humanity at large, and that there are better ways of implementing projects successfully and helping others to do so.

Through this work:

1. We acknowledge that governments implement policies through projects and that countries develop and societies evolve through projects; we believe that ideas are made a reality through projects and that, if one-day poverty is eradicated from the earth, it will be through a project.
2. We believe projects are the lingua franca of governments, businesses, and personal worlds, from the C-suite right through to an individual managing their career and relationships.
3. We are uncovering a new vast disruption; due to the new reality of accelerated change, more and more aspects of our lives are driven by projects, and more and more aspects in organizations are becoming projects; projects are thus becoming an essential element in everyone's professional and personal journeys.
4. In a world that is becoming increasingly automated and robotized, we see projects as the most human-centric way of working

5. We believe that organizational agility is achieved through projects, which breakthrough silos, reduce management layers and create high-performing teams.

6. We recognize that start-ups and organizations innovate, grow, transform, create long-term value, and achieve their visions and strategic goals through projects; founders, entrepreneurs, and CEOs are the ultimate project leaders

7. We consider our lives to be a set of projects; studies have become projects, and careers have become a series of projects too.

8. Our highest priority is to deliver projects better, to reduce the failure rate, to create more value for individuals and organizations, and to create more sustainable development in our economies and societies at large

9. We see that projects and project implementation have received very little attention and have been ignored by leading business thinkers, management publications and business schools; we believe that in the past years this deficiency is being rectified.

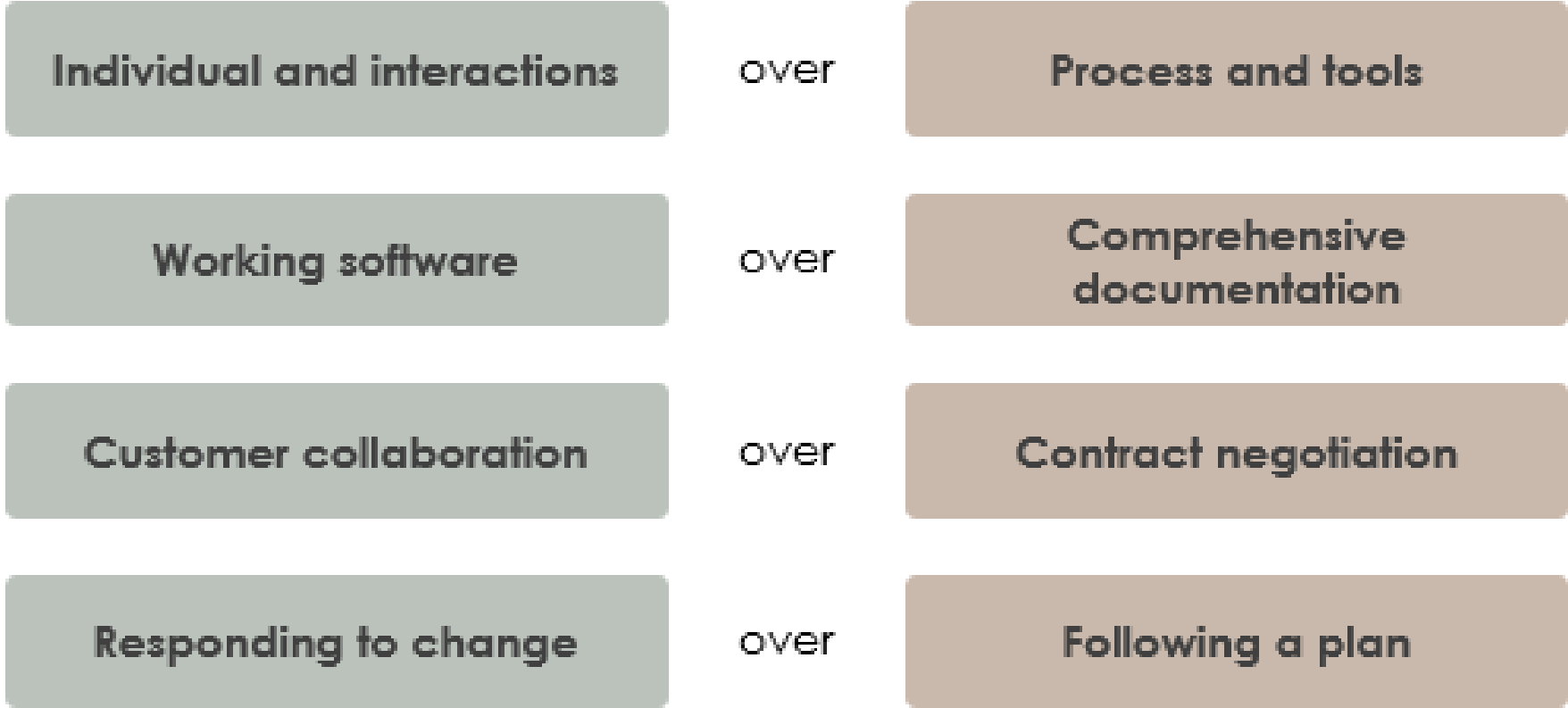
10. We recognize project-based education as the best and most enduring learning experience for students and adults.

11. We seek recognition of projects and project implementation capabilities as essential for all management and leadership positions; we aspire for it to become part of the curriculums of every school and undergraduate program; we aim for it to be taught in every business school and MBA program.

12. We declare that projects and project implementation should be recognized as a profession



The Agile Manifesto



THE 12 AGILE PRINCIPLES

1

Our highest priority is to satisfy the customer through early and continuous delivery of valuable software.

2

Welcome changing requirements, even late in development. Agile processes harness change for the customer's competitive advantage.

3

Deliver working software frequently, from a couple of weeks to a couple of months, with a preference to the shorter timescale.

4

Business people and developers must work together daily throughout the project.

5

Build projects around motivated individuals. Give them the environment and support they need, and trust them to get the job done.

6

The most efficient and effective method of conveying information to and within a development team is face-to-face conversation.

7

Working software is the primary measure of progress.

8

Agile processes promote sustainable development. The sponsors, developers, and users should be able to maintain a constant pace indefinitely.

9

Continuous attention to technical excellence and good design enhances agility.

10

Simplicity—the art of maximizing the amount of work not done—is essential.

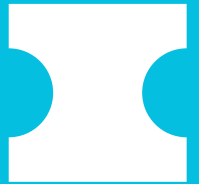
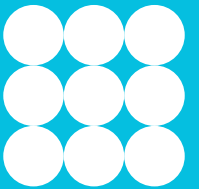
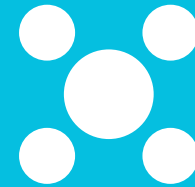
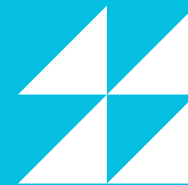
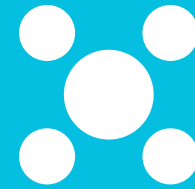
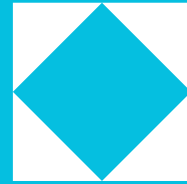
11

The best architectures, requirements, and designs emerge from self-organizing teams.

12

At regular intervals, the team reflects on how to become more effective, then tunes and adjusts its behavior accordingly.

DRIVING BUSINESS AGILITY IN NORTH AMERICA A CASE STUDY



START

HOW GREAT LEADERS INSPIRE
EVERYONE TO TAKE ACTION

WITH

SIMON SINEK

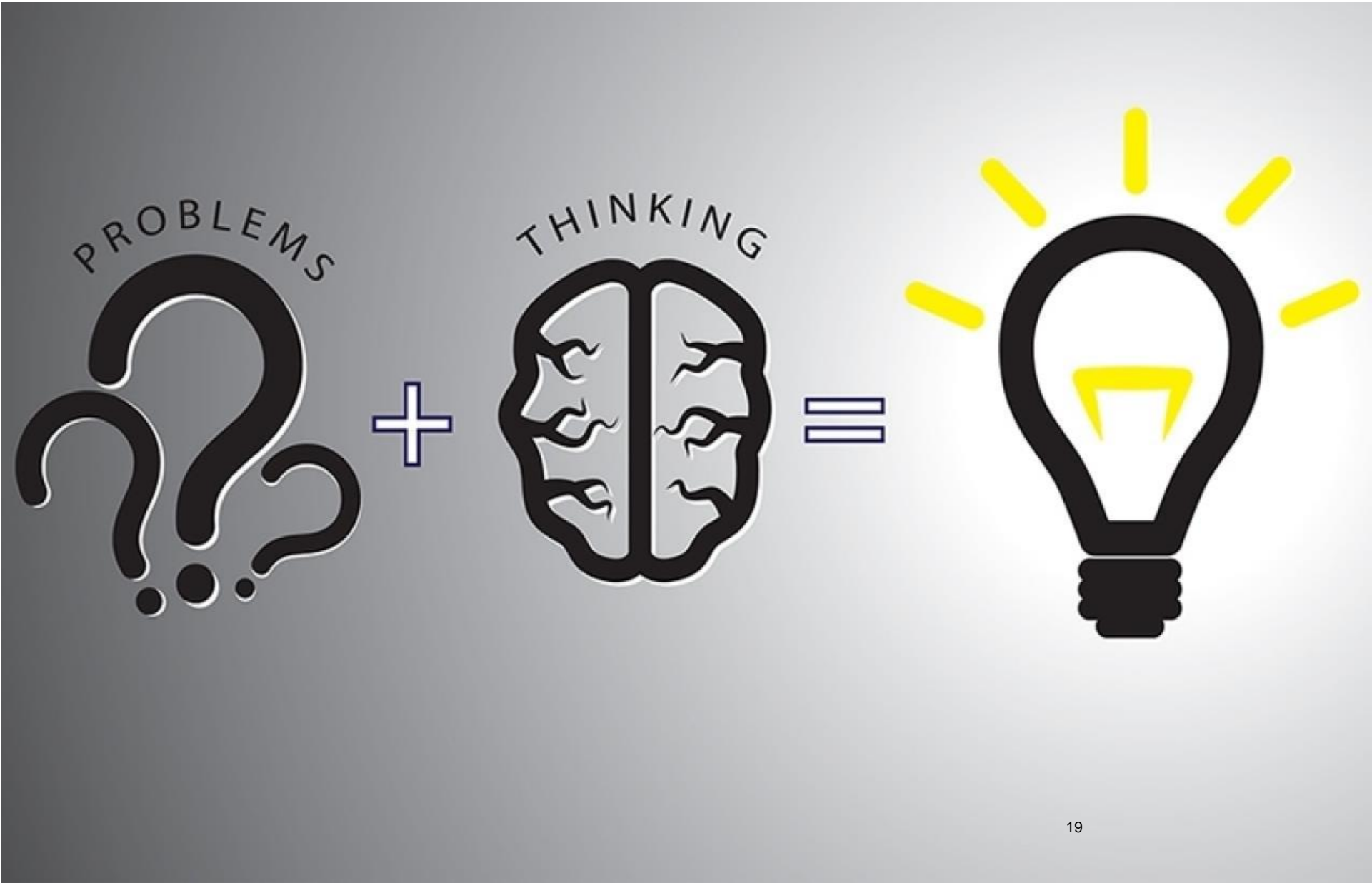
New York Times bestselling author of *Leaders Eat Last* and *Together Is Better*

WHY

MORE THAN
ONE MILLION
COPIES SOLD



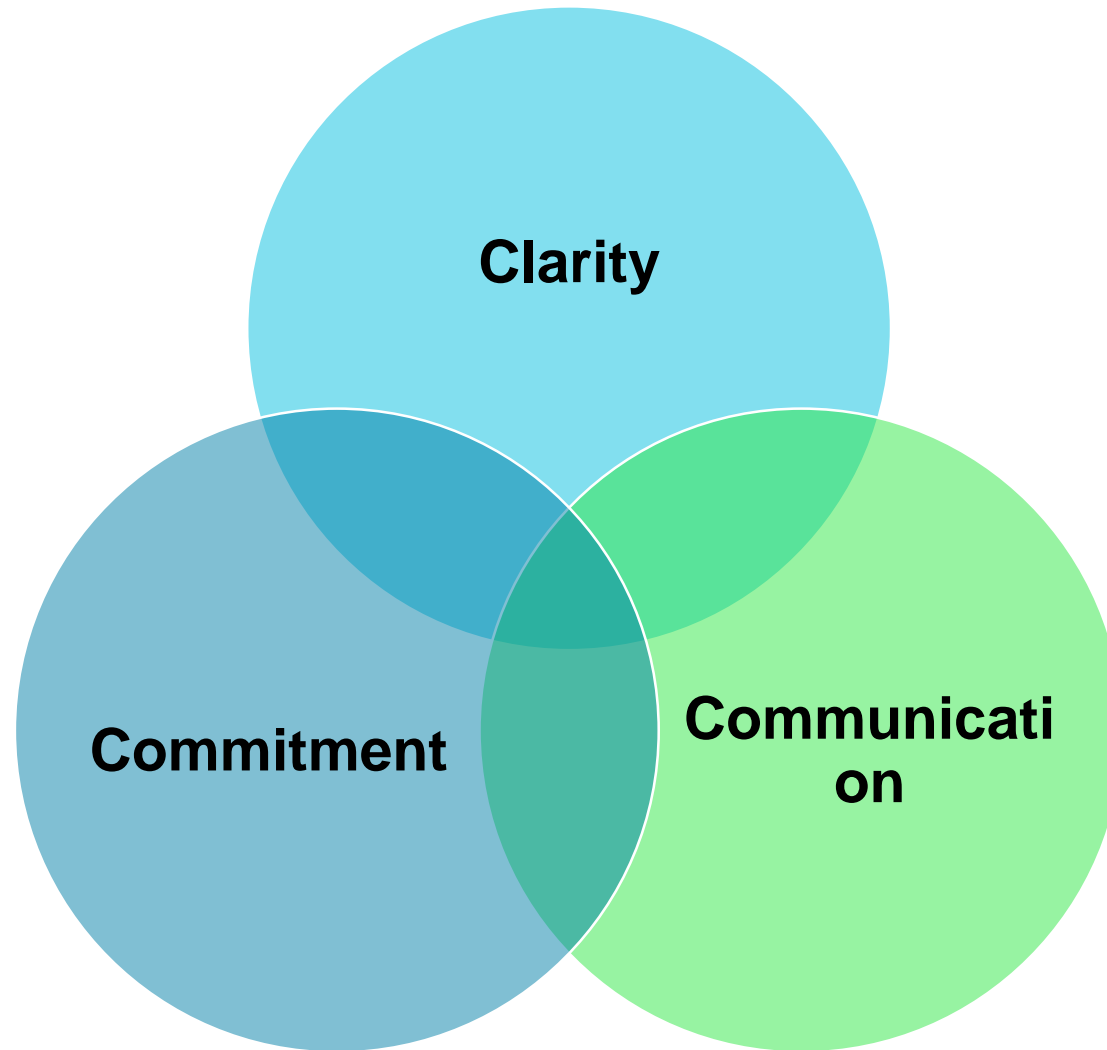
Identify Pain Points and Success Metrics



Create a compelling Change Vision

We will create an awesome, responsive and collaborative ecosystem of employee and customers

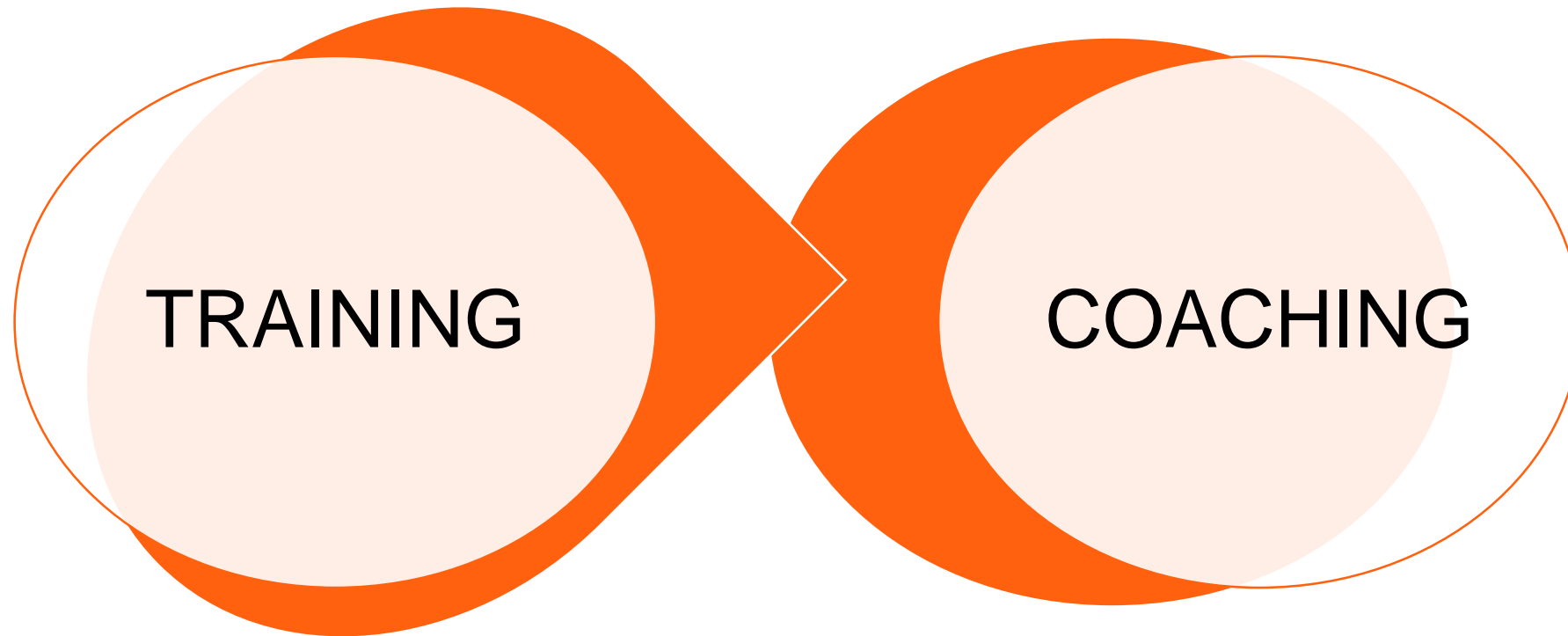
Buy- In & Alignment: 360 degree







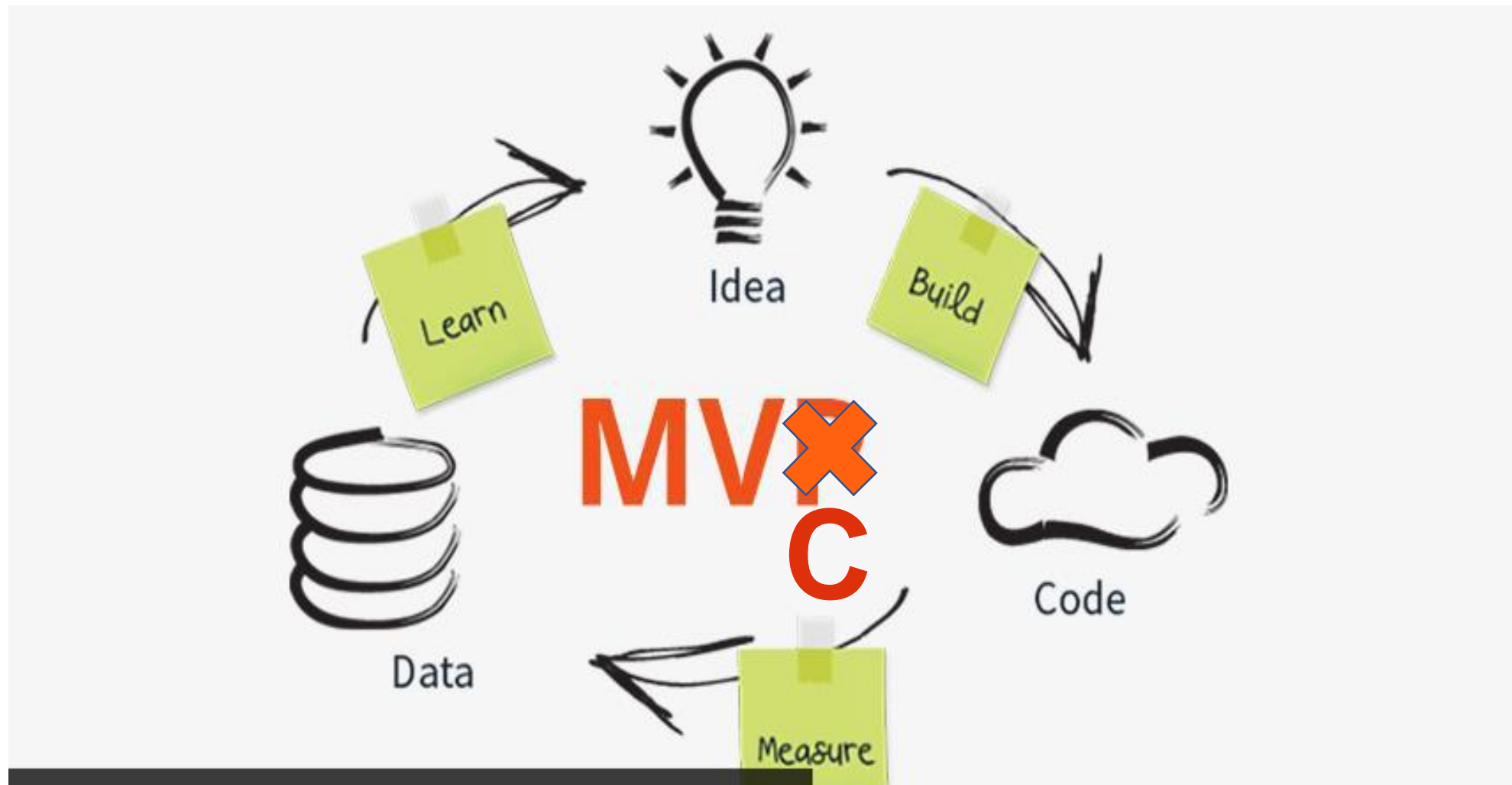
TRAINING & COACHING



Team Formation & Organization Design



MINIMUM VIABLE CHANGE

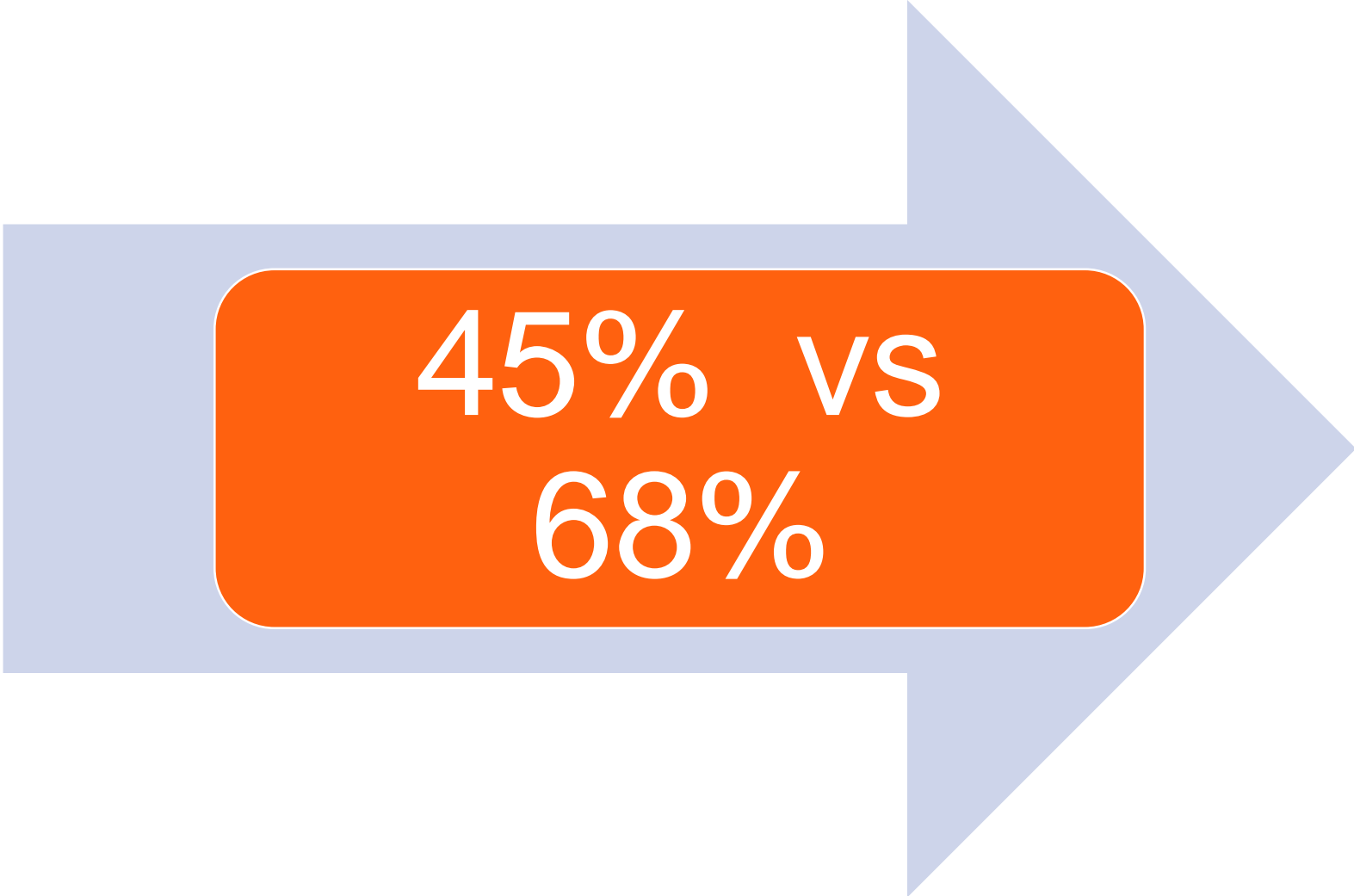


POCKET SIZE AGILE: MINIMUM VIABLE CHANGE

RESULTS



EMPLOYEE/TEAM ENGAGEMENT



PRODUCT DELIVERY (MVP)



(prototype)



(minimum viable product)



(product)

CUSTOMER ENGAGEMENT!



DEFECT/BUG REDUCTION

VISIBILITY AND ISSUE RESOLUTION

FINAL THOUGHTS

